

ABOUT VERTEX ENERGY, INC

Vertex Energy, Inc. is an environmental services company that recycles industrial waste streams and off-specification commercial chemical products. The primary focus is recycling used motor oil and other petroleum by-product streams. Vertex purchases these streams from an established network of local and regional collectors and generators. Vertex also manages the transport, storage and delivery of the aggregated feedstock and product streams to end users; and manages the re-refining of a portion of our aggregated petroleum streams in order to sell them as higher-value end products. We also sell our aggregated petroleum streams as feedstock to other re-refineries and fuel blenders or as replacement fuel for use in industrial burners. The re-refining of used motor oil we manage takes place at a facility operated by a related party that uses a proprietary Thermal Chemical Extraction Process (TCEP) technology. Vertex is based in Houston, Texas with offices in Georgia and California.

KEY FACTS

OTCBB: VTNR

Current Price: \$2.10

Shares Out.: 9,443,921

52-Wk Range: \$0.40—\$4.00

BLACK OIL DIVISION

Vertex Energy's Black Oil Division is a third party aggregator and logistics manager for clients that utilize used oil (or "black oil") as a feedstock for their re-refining, chemical processing and/or blending operations. For nearly ten years, the Black Oil Division has operated as an outsourced feedstock manager for large consumers of used motor oil by finding the appropriate quantities of black oil at the best prices on a reliable basis and managing the logistics of having the necessary quality and quantity of material delivered to customer facilities in a timely manner. Our numerous relationships with used oil collectors across the U.S. and our deep knowledge of used oil logistics allows us to meet the feedstock requirements of numerous customers so they can focus on their core operations.

Used oil is sourced at prices that are somewhat tied to natural gas, and sold to clients at prices indexed off of crude oil (#6 Oil) - contract sales, spot market sales. An alternative to selling to Vertex is to sell to industrial users who often have the option of using natural gas for their processes rather than used oil. As a result of the different indices used for purchasing and selling, margins improve as the spread in price between oil and natural gas widens.

REFINING & MARKETING

The Refining & Marketing Division produces three distinct products from distressed hydrocarbon streams. All of the processing is done at a third party facility under a contract manufacturing relationship. This division purchases pipeline transmix and chemical byproducts from distressed hydrocarbon streams: refineries, chemical plants, pipeline transmix, that can be used as feedstock for producing three distinct finished products:

- Gasoline Blendstock, a raw gasoline product sold to large fuel blenders
- Pygas, a feedstock for various chemical production processes
- Marine Cutterstock, sold to large oil trading companies and used in making ship fuel

TCEP TECHNOLOGY (ThermalChemicalExtraction Process)

This new business initiative within the Refining & Marketing Division utilizes a proprietary licensed technology to convert used motor oil, or black oil, into a refining feedstock or diesel replacement that can be used in all grades of ship fuel. The process utilizes thermal and chemical dynamics to extract impurities from the used motor oil, thereby capturing a large market ignored by other technologies, ship fuel market vs base oil market. The small footprint, low capex and ease of replication are ideal for future marine port based rollout. TCEP is a new technology within our Refining & Marketing Division that was launched in July of 2009. TCEP plant capital cost is a fraction of competing used oil processing technologies: \$5-\$10mm vs. \$30-\$50mm.

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VERTEX'S ROLE IN THE USED OIL VALUE CHAIN

	Future Goal	Black Oil Division	Current TCEP		
	Generators	Collectors	Aggregators	Processors	End Users
	Generate used oil through their core business – Jiffy Lube, car dealerships, etc.	Collect used oil from generators – locally regionally Highly fragmented.	Significant player in purchase of used oil from collectors and sales and delivery as feedstock to processors.	Utilize a processing technology to upgrade used oil into higher value products	End product used as an industrial fuel, ship fuel, base oil or refinery feedstock.

HISTORICAL MILESTONES

	Refining & Marketing Division founded	TCEP finished Product sold	TCEP commercial process goes online	Mobile, AL location		
	2001	2004	2008	2009	2010	2011
	Black Oil Division founded	TCEP R&D efforts begin	Vertex Energy, Inc becomes a public company			Seabrook, TX location

INVESTMENT HIGHLIGHTS

- Oil is a decreasing natural resource
- Seasoned management team with deep industry experience
- Patented TCEP technology, feedstock expertise and low capex provide competitive advantage within the industry
- TCEP is replicable at port locations across the U.S. and abroad
- Uniquely positioned to exploit acquisition opportunities throughout the used oil value chain

SELECT FINANCIAL SUMMARY - Trailing 12 months as of Q3, 2011

	<u>*2009</u>	<u>2010</u>	<u>2011</u>	<u>2010 – 2011</u> <u>Growth %</u>
Revenues	\$38,703,847	\$58,140,985	\$109,740,257	89%
Cost of Revenues	\$35,974,295	\$53,901,041	\$101,666,187	
Gross Margin	\$ 2,729,552	\$ 4,239,944	\$ 8,074,070	93%
Net income	\$ (609,384)	\$ 1,228,426	\$ 5,753,515	383%
Gross Margin %	7.1%	7.3%	7.4%	
Net Income %	(1.6)%	2.1%	5.2%	
	<u>YTD</u>	<u>YTD</u>	<u>YTD</u>	
Fully Diluted	\$ (.08)	\$0.09	\$0.39	333%

*Company went public April 2009

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